

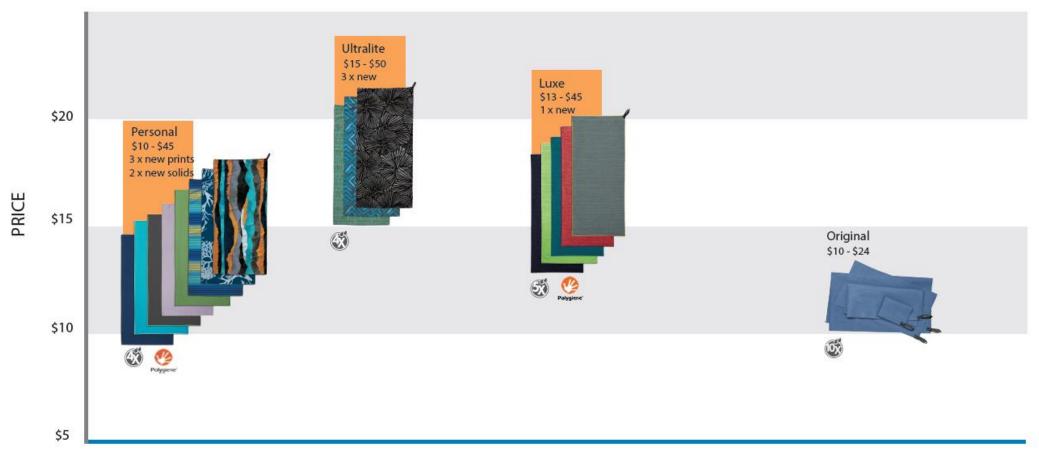
# Packtowl Personal/Luxe Difference



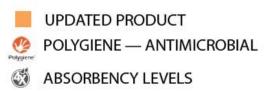
As of 2017 all Personal and Luxe towels have Polygiene® Odor Control technology. Keeps our towels fresh so you can wash less.

Microfiber has superior absorbency and quick dry technology.

## LINE PLAN 2020 - PACKTOWL



#### **ABSORBENCY**



DROPS: Nano Personal x 2 solids and 3 graphics Ultralite x 3 prints Luxe x 1 solid

## CYANOTYPE PATTERN PROCESS

#### **STEPS**

- 1. Gather kelp + seaweed
- 2. Dry it
- 3. Make a sun print
- 4. Remove and photograph
- 5. Rinse and dry sun print paper
- 6. Manipulate in Photoshop







# **PERSONAL** Our best-selling versatile towel

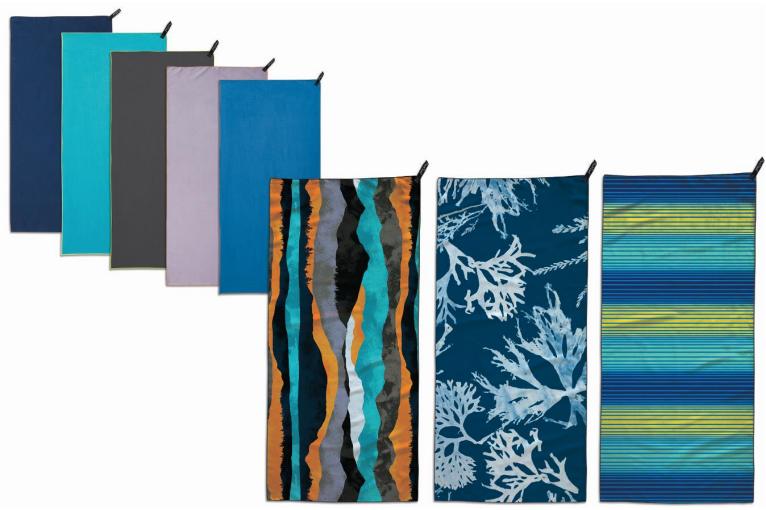


in water





odor control



ULTRALITE
Our lightest towel available





in water



Ultralight Absorl 4x its we

Absorbs Ultra fast 4x its weight drying







## LUXE towel Most luxurious towel

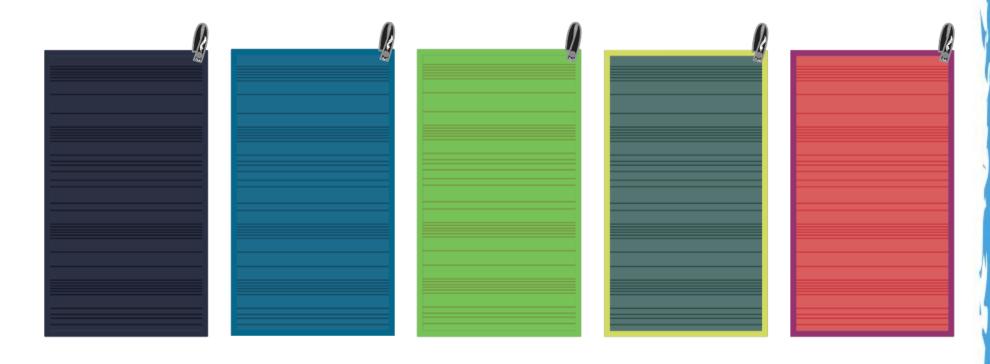






Fast drying

Polygiene® odor control



Deep Sea

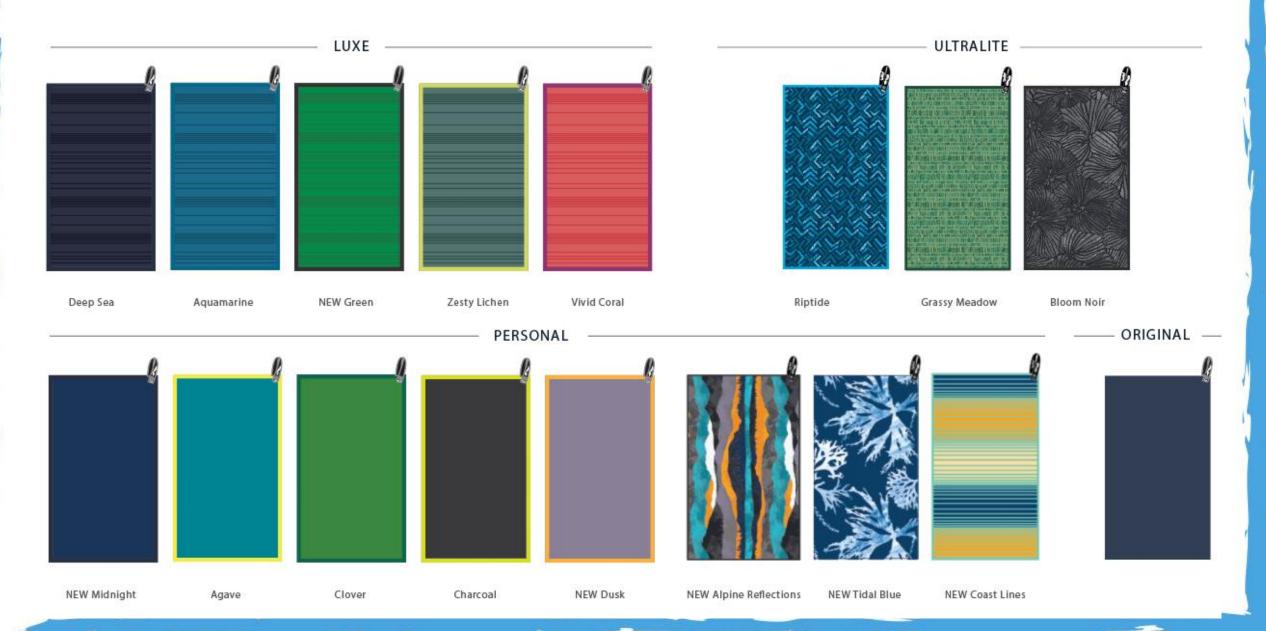
Aquamarine

**NEW Fern** 

PMS 15-5534 Bright Green Zesty Lichen

Vivid Coral

## THE COMPLETE OFFERING



#### MARKET LANDSCAPE

- Increasingly competitive
- Emergence of trend forward boutique brands + private label
- PackTowl looks antiquated and busy

#### **OBJECTIVE**

- Regain shelf space
- Branded in-store presence

#### Market research

- Merchandising of PackTowl & competitors
- Competitor packaging







### Evaluate current packaging

• Form, space, functionality











#### **DESIGN PRIORITIES**

- Form Cohesion
- Elevation of the brand name
- Compliment the wide variety of towel colors and prints
- Standout from the competition
- Establish tone
  - Fun yet premium
  - High performance
  - Fresh

#### THE END RESULT



**FRONT** 



personal



Face | Visage 10 x 14 in | 0.7 oz 25 x 35 cm | 20 g

Hand | Mains 16.5 x 36 in | 2.9 oz 42 x 92 cm | 82 g

Body | Corps 25 x 54 in | 6.4 oz 64 x 137 cm | 181 g

Beach | Plage 6 x 59 in | 9.7 oz 91 x 150 cm | 275 q



Absorbency

Soft fabric absorbs 4x its weight in water

Absorbency

Soft fabric absorbs 4x its weight in water

Absorbency

Soft fabric absorbs 4x its weight in water

Absorbency Soft fabric absorbs 4x its weight in water

Superfast-drying

Dries 70% faster than comparable cotton towels

Odor control

Polygiene\* silver-ion keeps towel fresh longer

FPO PRINT STICKER

packtowl.com

**図内内内** 

Limited Lifetime Warranty | Details at: packtowl.com/warranty
Garantie à vie limitée | Pour plus de détails, rendez-vous sur
packtowl.com/warranty

Begrerzte, lebenslange garantie| Weltere Infos auf: packtowl.com/warranty 限定品質保証| 詳しくはこちらをご覧ください:packtowl.com/warranty

© 2020 Cascade Designs, Inc. 4000 First Avenue South Seattle, WA 98134 USA 1-800-531-9531 FPO COO

FPO UPC

34-357

BACK

## THE END RESULT - COMPARISON





PackTowl®

